

TEXAS TECH UNIVERSITY
JERRY S. RAWLS COLLEGE OF BUSINESS ADMINISTRATION

FINANCE MAJOR
REAL ESTATE EMPHASIS

Upper Division Requirements and Schedule for BBA Degree
 120 Hours
 Catalog 071 (2007-2008)

To declare Finance as a major, student must make an A or B in ACCT 2300 and FIN 3320.

While all Real Estate courses and most other business courses offered at Texas Tech University can be used to partially satisfy current education licensing requirements set forth by the Texas Real Estate Commission, they will not completely satisfy all of the current and proposed requirements. Additional courses will be needed that are not currently offered at Texas Tech University, although the additional courses are offered via correspondence through the Center for Professional Development. For information on licensing requirements, see Professor Goebel in BA 903.

UPPER DIVISION CORE

18 HOURS – MINIMUM GRADES OF C ARE REQUIRED.

BLAW 3391	Business Law I. Prerequisite: Minimum 2.75 adjusted Tech GPA.
FIN 3320	Financial Management. Prerequisite: ACCT 2300, 2301, ECO 2301, 2302, and MATH 2345, and minimum 2.75 adjusted Tech GPA. To declare Finance as a major, student must make an A or B
ISQS 3344	Introduction to Production and Operations Management. Prerequisite: ISQS 2340 and MATH 2345, and minimum 2.75 adjusted Tech GPA.
MKT 3350	Introduction to Marketing. Prerequisite: ECO 2301, and minimum 2.75 adjusted Tech GPA.
MGT 3370	Organization and Management. Prerequisite: Minimum 2.75 adjusted Tech GPA.
MGT 3373	Managerial Communication. Prerequisite: ISQS 2340 and minimum grade of C in ENGL 1301 and 1302, and minimum 2.75 adjusted Tech GPA.

MAJOR COURSES

30 HOURS – MINIMUM GRADES OF C ARE REQUIRED.

ACCT 3304	Intermediate Accounting I. Prerequisite: ACCT 2300 with a minimum grade of B.
FIN 3321	Financial Statement Analysis. Prerequisite: FIN 3320 with a minimum grade of A or B.
FIN 3322	Corporation Finance I. Prerequisite: FIN 3320 with a minimum grade of A or B.
FIN 3323	Introduction to Financial Markets and Institutions. Prerequisite: FIN 3320 with a minimum grade of A or B.
FIN 3332	Real Estate Fundamentals. Prerequisite: FIN 3320 with a minimum grade of A or B.
FIN 4324	Investments. Prerequisite: FIN 3320 with a minimum grade of A or B.
FIN 4385	Senior Finance Seminar. Prerequisite: FIN 3320 with a minimum grade of A or B and final semester

GROUP A – Three courses chosen from the following:

BLAW 3393	Real Estate Law.
FIN 3334	Real Estate Finance. Prerequisite: FIN 3320 with a minimum grade of A or B.
FIN 3336	Principles of Insurance. Prerequisite: FIN 3320 with a minimum grade of A or B
FIN 4329	Fixed Income Analysis. Prerequisite: FIN 3321, FIN 3323 and FIN 3320 with a minimum grade of A or B.
FIN 4333	Real Estate Appraisal. Prerequisite: FIN 3332 or 3334.
FIN 4335	Real Estate Investments. Prerequisite: FIN 3334.
FIN 4336	Urban Land Development. Prerequisite: FIN 3332 or 3334..

UPPER LEVEL ECONOMICS REQUIREMENT

CHOOSE 2 FROM THE FOLLOWING – 6 HOURS – MINIMUM GRADE OF C IS REQUIRED.

ECO 3311	Intermediate Macroeconomics. Prerequisite: ECO 2302.
ECO 3320	Managerial Economics. Prerequisite: ECO 2301
ECO 3324	Government Finance. Prerequisite: ECO 2302
ECO 3326	Industrial Organization, Antitrust, and Regulation. Prerequisite: ECO 2301

NON-BUSINESS / NON-ECONOMICS ELECTIVES

6 HOURS OR ENOUGH TO COMPLETE THE 120-HOUR REQUIREMENT – MINIMUM GRADES OF D ARE REQUIRED.

Six hours of non-business/non-economics electives are needed to have the 50% required by AACSB accreditation standards; however, if AAEC 4303, GEOG 3351, PHIL 4320, POLS 3324 or SOC 4362 is chosen for a Group B course, then three hours can be a free elective rather than a non-business/non-economics elective. Three hours of these non-business/non-economics electives should be taken in the Lower Division. These courses are eligible for the pass/fail option.

SCHEDULE THE ABOVE COURSES AS FOLLOWS:

All courses are not offered each semester and only a limited number of courses are taught in the summer (due to funding restrictions and available faculty).

5 TH SEMESTER	6 TH SEMESTER	7 TH SEMESTER	8 TH SEMESTER
ACCT 3304	ECO Course – 3 hours	ISQS 3344	FIN 3322
BLAW 3391	FIN 3321	FIN 4324	FIN 4385
FIN 3320	FN 3323	GROUP A – 3 hours	GROUP A – 6 hours
MGT 3370	FIN 3332	ECO Course – 3 hours	
MKT 3350	MGT 3373	Non-BA/non-ECO elective – 3 hours or enough to complete 120 total hours.	
	Submit degree application.		